32 YEARS OF BUILDING BRIGHTER FUTURES

FY2016 ANNUAL REPORT
In 1984, when a group of Alexandria children living in public housing failed kindergarten, their moms rallied to form The Child & Family Network Centers (CFNC). Today, CFNC is an Alexandria-based network of free, high-quality bilingual preschools providing children of low-income, working families the tools they need to succeed in school and in life. CFNC fills a void ensuring children of the working poor have ongoing access to preschool and start elementary school on par with their classmates.
We are deeply saddened to announce the passing of our founder and former Executive Director Barbara Fox Mason. She passed away on September 4, 2016. She will forever be remembered for her dedication to providing preschool programs to under-served and vulnerable communities in Alexandria and Arlington. “CFNC exists because of the fierce devotion she had to the children in the community and her desire that they get a strong start,” said CFNC Executive Director Lisa Carter. “There is no doubt that she forever changed many lives.” Throughout her tenure at CFNC, Mason received well-deserved recognition, including leadership awards from the Washington Area Women’s Foundation and the Alexandria Commission of Women for “Outstanding Achievement in Public Education.” She was also recognized on two separate occasions by Volvo America: as one of America’s top 100 Heroes (out of 4,500 nominees) in 2005 and as one of only five heroes selected from Virginia as a semifinalist for the 2007 Volvo for Life Awards.
A very special thank you to Senator Barbara Favola and Helenanne Connolly for having served on CFNC’s board. We greatly appreciate your leadership and thank you for your volunteer service.

2016 at a Glance

*CFNC was awarded The Leadership Fairfax Nonprofit Leadership Award! The award recognizes an outstanding nonprofit for its service and stewardship.

*Five CFNC classrooms have again achieved National Association for the Education of Young Children (NAEYC) accreditation—the national standard for excellence.

*148 Alexandria children graduated from CFNC’s early education program with developmental gains surpassing the national average—and entered kindergarten with the same bright futures as their peers.
MEET OUR 2015-2016 GRADUATES...

EMELYN
Tests in September showed Emelyn had little comprehension of sounds and letters but by June she had improved 100% recognizing all letters and words. Not only did she grow academically, she also improved her behavior and became more confident.

KEVIN
When his teacher asked, “Are you ready for kindergarten?” Kevin shouted “Yes!” He said, “We know so much now! We learned a lot so now we can go to kindergarten with all of our friends, but I wish we could stay in this classroom forever.”

ROMERO
“I like being from Honduras, it makes me special, you know? I can speak Spanish and English!”
When Romero grows up he wants to be a police officer. “So I can help people when their car gets broken or when they fall down and get hurt.”

THANKS TO OUR GREAT TEACHERS
CFNC teaching staff has more than 150 years of cumulative teaching experience at CFNC. The average teacher tenure is 10 years.
KINDERGARTEN READY

Every year the students in CFNC’s program graduate ready for kindergarten. CFNC ensures hearing, vision and dental screenings and that students receive glasses and dental care for any issues. We ensure kids have health insurance or can receive care at a local medical clinic. We visit with their families in their homes and help parents set and achieve between one and four goals to support the educational outcomes of their children. We build the family’s home library and model positive reading techniques for parents who may be illiterate in their native language. We work to give children and families the opportunity to thrive.

CHILDREN WITHOUT PRESCHOOL (especially those living in poverty and in households where parents have less than a high school education and speak little or no English) are more likely to drop out of school, never go to college, become a teen parent, or be arrested for a violent crime.

“CFNC’s early education programs reaches children during a critical window in their lives. Without CFNC, these children would be so far behind their peers, they might never catch up. Your support is critical to helping these kids beat the odds.”

- Lisa Carter, Executive Director, The Child & Family Network Centers

*Source: Center for American Progress*
145 CHILDREN RECEIVED HEARING SCREENINGS
145 CHILDREN RECEIVED VISION SCREENINGS
25 CHILDREN RECEIVED GLASSES
145 CHILDREN RECEIVED DENTAL SCREENINGS
148 CHILDREN FROM LOW-INCOME FAMILIES ENTERED KINDERGARTEN READY TO LEARN
106 CHILDREN FROM COUNTRIES SPEAKING 13 LANGUAGES IMPROVED THEIR ENGLISH LANGUAGE SKILLS BY TWO LEVELS
64,262 HEALTHY MEALS AND SNACKS WERE PROVIDED TO OUR PRESCHOOL STUDENTS
7,251 CHILDREN’S BOOKS WERE CHECKED OUT OF CFNC’S LENDING LIBRARIES, AN AVERAGE OF 48 BOOKS PER CHILD
326 NUMBER OF HOME VISITS MADE TO FAMILIES BY CFNC SOCIAL WORKERS
148 FAMILIES ATTENDED 5 EDUCATIONAL WORKSHOPS INCLUDING ONE ON HOW TO ADVOCATE FOR THEIR CHILD'S EDUCATION
148 GOALS WERE ACHIEVED BY 148 FAMILIES TO FIND BETTER HOUSING, OBTAIN INSURANCE, LEARN ENGLISH AND IMPROVE CAREER PROSPECTS
148 CHILDREN RECEIVED GLASSES

2015-2016 RESULTS FOR CHILDREN

What You Made Possible

THANKS TO YOU AND YOUR DEDICATION TO SUPPORTING AT-RISK ALEXANDRIA CHILDREN, CFNC FAMILIES HAD A STELLAR YEAR. WE ARE DEEPLY GRATEFUL TO EACH OF YOU WHO SUPPORTED OUR EFFORTS. THANKS TO YOU:
25 children needing glasses received new glasses. 44 children needing dental care received dental treatments. 5 children had their hearing issues resolved.

“LOOK AT MY NEW GLASSES!”

Trevor was so excited when he received his new glasses. Now he is able to see the letters on the chalk board and read the words in his favorite books. Thanks to a partnership with the local Lions Club, CFNC provides free vision and hearing screenings to all students.
I CAN READ

Yassine stormed into the Child & Family Network Centers’ classroom. He told his teacher, Ms. Maria, that he brought a book from home to share with the class. He pulled the book “Germs are not for Sharing” out of his backpack and opened it to the first page. He began reading to the class “Cough, cough, cough. What do you need to do?” and he demonstrated coughing and how to cover your mouth. **Ms. Maria knew this was a special four-year old when he started in her preschool classroom in September.** He knew some words but quickly grasped how to read in the first few weeks of school. He’s so proud of his reading that he might grab anyone and pull them aside to read to them. His love for books must be contagious. (maybe that’s why he is so concerned about germs.)

7,251 books were checked out of the classrooms lending libraries. That is 48 books per child from September to June. 148 families learned effective reading techniques from Family Service staff, and 148 families received 5 free new children's books during the school year.
Thanks to the generosity of the Del Ray Business Association, The American Hospital Association, Wells Fargo, MSRB, and CARR Workplaces, 148 children received warm winter coats and mittens.

The common pleasures most of us take for granted (like holiday presents and meals) are too often luxuries forfeited by families with sparse budgets. Often, necessities—like a good winter coat—are out of reach. CFNC works with generous community partners to ensure that our families’ winter season is a little warmer.

Providing Warm Days and Nights

Thanks to the generosity of the Del Ray Business Association, The American Hospital Association, Wells Fargo, MSRB, and CARR Workplaces, 148 children received warm winter coats and mittens.
PROVIDING HOLIDAY GIFTS

Thanks to St. Paul’s Episcopal Church, Columbia Capital, Wells Fargo, Microsoft, Santa We Believe, BAE Systems, Alexandria Country Day School, and Carole Woodward, all 148 CFNC students received a holiday gift and a special celebration in their classrooms.

PROVIDING HOLIDAY MEALS

Thanks to Westminster Presbyterian Church, all 148 CFNC families received a Thanksgiving meal with all of the fixings.
### 1 IN 3 ALEXANDRIA CHILDREN HAVE NO ACCESS TO PRESCHOOL

<table>
<thead>
<tr>
<th>Number</th>
<th>Description</th>
<th>Amount</th>
<th>Notes</th>
</tr>
</thead>
<tbody>
<tr>
<td>592</td>
<td>Low-income VPI children in Alexandria needing service annually</td>
<td>$11,000</td>
<td>Cost to educate 1 child</td>
</tr>
<tr>
<td>192</td>
<td>Are served by Alexandria city public school</td>
<td>$3,062.50</td>
<td>State funding per VPI child</td>
</tr>
<tr>
<td>136</td>
<td>Are served by CFNC</td>
<td>$7,937.50</td>
<td>The gap that CFNC and other private providers must close by fundraising</td>
</tr>
<tr>
<td>69</td>
<td>Are served by other private providers</td>
<td>11</td>
<td>Number of new classrooms needed to serve all children in need.</td>
</tr>
<tr>
<td>195</td>
<td>ARE GOING UNSERVED</td>
<td>$1,571,625</td>
<td>Amount needed for 11 new classrooms of 18 children</td>
</tr>
</tbody>
</table>

Data provided by Virginia Department of Education for school year 2016-2017. Virginia Preschool Initiative (VPI) Actual Verification Report. VPI distributes state funds to schools and community-based organizations to provide quality preschool programs to at-risk four-year-olds not served by Head Start.

Amazingly, 195 low-income children will enter kindergarten in Alexandria this year without the benefit of quality, preschool preparation. Through no fault of their own, they will be less ready to begin reading, less socially developed, and less prepared to learn from a teacher. These children have been dealt a tough hand, but we must all come together to find a solution - to build the classrooms and invest in their futures.

“Without investment...I don’t want to think about what might happen. Studies from Northeastern University estimate the consequences of not receiving a quality education could cost our community $300,000 per child over their lifetime. More importantly, these children will never have the opportunity to thrive and fulfill their own potential.”

-Kirsten Karttunen, CFNC Program Manager
CFNC’S 2015-2016 FINANCIALS
STRONG COMMUNITY SUPPORT LEVERAGED BY STRONG FINANCIAL STEWARDSHIP

<table>
<thead>
<tr>
<th>Source of Funding</th>
<th>FY2016</th>
<th>Percent of Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>State Government</td>
<td>$578,009</td>
<td>30%</td>
</tr>
<tr>
<td>Local Government</td>
<td>$562,946</td>
<td>29%</td>
</tr>
<tr>
<td>Individual Contributions</td>
<td>$332,235</td>
<td>17%</td>
</tr>
<tr>
<td>Foundations &amp; Grants</td>
<td>$276,886</td>
<td>15%</td>
</tr>
<tr>
<td>Corporate Contributions</td>
<td>$25,695</td>
<td>1%</td>
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<tr>
<td>In-Kind Donations</td>
<td>$84,704</td>
<td>5%</td>
</tr>
<tr>
<td>Fees</td>
<td>$56,492</td>
<td>3%</td>
</tr>
<tr>
<td>TOTAL</td>
<td>$1,916,967</td>
<td></td>
</tr>
</tbody>
</table>

Expenditures 2015-2016

<table>
<thead>
<tr>
<th>Expenditures</th>
<th>FY2016</th>
<th>Percent of Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Programs and Services</td>
<td>$1,611,041</td>
<td>72%</td>
</tr>
<tr>
<td>Management and Administration</td>
<td>$392,834</td>
<td>18%</td>
</tr>
<tr>
<td>Fundraising</td>
<td>$235,664</td>
<td>10%</td>
</tr>
</tbody>
</table>
THE HEART OF CFNC

A SPECIAL THANK YOU TO ALL OF OUR SUPPORTERS

$100,000+
Children and Family Legacy Fund
The City of Alexandria
Virginia Preschool Initiative

$50,000 - $99,999
The Morris and Gwendolyn Cafritz Foundation

$25,000 - $49,999
Phil and Lisa Herget
The Mason Hirst Foundation
Todd Hitt
The Eugene and Agnes Meyer Foundation
Mimi Fund, Inc.
Venable Foundation, Inc.

$10,000 - $24,999
ACT for Alexandria
Arcana Foundation
The Community Foundation for Northern Virginia
Richard Eaton Foundation
John Edward Fowler Memorial Foundation
The Ivakota Association Inc.
Freeman and Heather Jelks
LCOR
Dennis and Rita Meyer
Steve and Anne Reed
Mary Ann Rehnke
James and Jennifer Rooney
Craig and Kari Shapero
Steve and Linda Weitz
Wells Fargo Foundation

$5,000 - $9,999
Alexandria Day Nursery and Children's Home
Robert & Amy Barker Foundation
Walter A. Bloedorn Foundation
John Brennan
Chris and Kathie Brigham
Cotton & Company
Essex Meadows
Davis Love III Foundation, Inc.
Bill and Elizabeth Marino
Richard E. and Nancy P. Marriott Foundation, Inc.
Jane Northern
Joe and Kate Boyce Reeder
RunningBrooke

$1,000 - $4,999
Tim and Jennifer Adams
Larry and Amy Alberson
John Andelin and Virginia Geoffrey
Brian and Amy Barker
Brien and Amy Biondi
Blessed Sacrament Catholic Community
Clift Briscoe and Tracie Thomas
Suzanne Brock
Marvin and Margaret Bush
CareFirst BlueCross BlueShield
We celebrated the success of Our Children Can’t Wait capital campaign. Thanks to all of you, we raised $2.5 million to build two new classrooms and our headquarters in the west end of Alexandria. Come for a tour, meet our kids, and see our new donor wall.

Todd Hitt made the largest donation ever on Twitter and with the click of a button gave $25,000 to help CFNC educate Alexandria’s children. “It’s visceral giving; where I can see and feel the impact of my giving,” said Hitt.

$1,000 - $4,999 continued...

The Collis Warner Foundation
Columbia Capital, LLC
The Lois Lenski Covey Foundation
Nick and Vicki Coward
Cypress International
The Dimick Foundation
Dominion Foundation
Michael and Anne Donohue
Ed and Kelly Donovan
Robert Dugger and Joan Huffer
Elevate
Douglas Weik and Barbara Favola
James and Sheila Fleming
David and Diann Frantz
Halt, Buzas & Powell, Ltd.
High Cloud Foundation
Van and Jane Hipp
William and Julie Howard
John and Diane Hynes
Pete and Janet Gartlan
Michael and Cynthia Gassman
Geoffrey and Marilyn Giovanetti
Neil and Emily Goetzman
Immanual Church on the Hill
Kaiser Permanente
The Edward Kenga Foundation
Kiwanis Club of Alexandria
Land Rover of Alexandria
George Lehner and Diana Day
Lindsay Automotive Group
Lobkovich Kitchen Designs Inc.
M&T Bank
Jessi MacLeod
The Maple Tree Fund
MAXIMUS Foundation
Catie Meyer
Margaret Millar
John and Diane Mauk
Mom’s Club of Alexandria-NE
Brian and Pam Murphy
John O’Neill
Roger Parks
Patterson Real Estate Group
Pixels and Ink, Inc.
Catherine and Robert Poulin
Regulatory Economics Group LLC
John Ronveaux and Katherine Edwards
Andy and Jenny Rosenberg
Barry and Maggie Stauffer
Charles and Betsy Stephenson
TD Charitable Foundation
Bradley and Elizabeth Todd
Robert and Elizabeth Van Hoecke
Wegmans Food Markets, Inc.
Wells Fargo Advisors
John and Jeanne Warner
Westminster Presbyterian Church
Marc and Nancy Williams
Carole Woodward
Glenn and June Zauber

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INVEST IN ALEXANDRIA CHILDREN TODAY

The generous donors and volunteers who support CFNC are instrumental in providing a bright future for Alexandria children. The extraordinary opportunities for educational enrichment that CFNC provides give the entire community hope for an exciting future.

There are many ways to contribute:

**SPONSOR-A-CHILD**

Every child deserves a strong start - YOU can help an Alexandria child reach their full potential. Sponsor one of CFNC’s students for less than $1 per day. You will receive periodic updates about your sponsored child and are welcome to correspond with him/her through out the year.

Sponsor-a-child for $19 per month at: www.cfnc-online.org/ways-to-give/sponsor-a-child/

**ADOPT-A-CLASSROOM**

Sponsor an entire CFNC classroom to ensure ongoing education of Alexandria children. You will receive: a plaque recognizing your commitment in the classroom sponsored, multiple recognition opportunities with local media, engagement opportunities with the classroom sponsored, and regular updates about the students. With a commitment of $5,000, you will provide much needed supplies for one classroom.

Learn more at: www.cfnc-online.org/ways-to-give/adopt-a-classroom/

**LEAVE-A-LEGACY**

Plan now to make more possible. Include CFNC in your will and estate planning and provide essential financial support for the school’s future. From cash donations to bequests, each contribution makes a positive difference in the educational opportunities we are able to provide.

Find our pledge form at: www.cfnc-online.org/ways-to-give/legacy-society/
CFNC currently operates 8 classrooms at five sites in apartment complexes, recreational centers and other locations throughout Alexandria.

Wheeler Classrooms 1 & 2
3700 Wheeler Avenue
Alexandria, VA 22304

Alive Classroom
2723 King Street
Alexandria, VA 22302

Cora Kelly Classrooms 1 & 2
25 W. Reed Avenue
Alexandria, VA 22305

Cora Kelly 3 Classroom
3600 Commonwealth Avenue
Alexandria, VA 22305

Chirilagua Classroom
3910 Bruce Street
Alexandria, VA 22305

Mt. Vernon Classroom
3801 Mt. Vernon Avenue
Alexandria, VA 22305

The Child and Family Network Centers
3700 Wheeler Avenue
Alexandria, VA 22304
703-836-0214
www.cfnc-online.org

Photographs courtesy of Elysées Eye Productions.
www.elyseeseye.com